

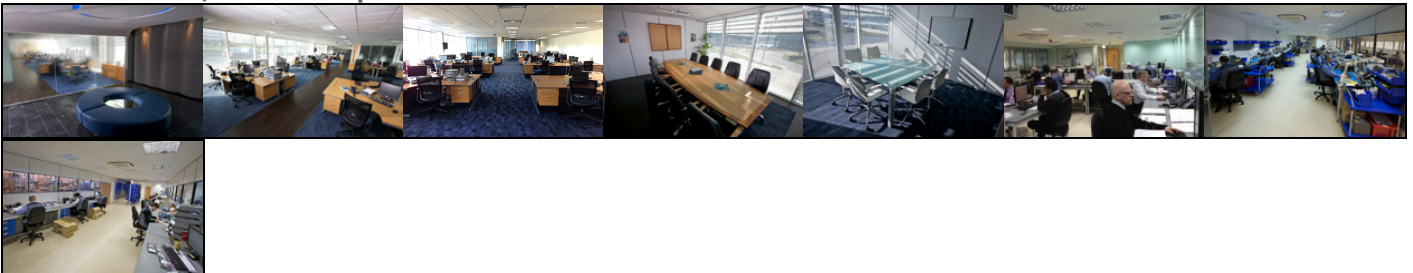
Established in 1995, Entel is a fully independent company operating its own design and manufacturing divisions, with distribution to a global market. Ranked among the leading industry brands, Entel brings exacting standards of innovation, quality and excellence to its professional radio communications equipment, so that users can communicate with confidence across land-based and marine applications.

Since we became a wholly independent manufacturer, our achievements have been considerable. Designed without compromise, our products offer a winning combination of quality and value, which is why, in recent years, Entel has won some of the most prestigious tenders in the commercial and public sectors. In the UK alone, we secured contracts with the UK Fire & Rescue Services, the Ministry of Justice and a global contract with G4S Security. Consequently, the Entel brand has become rapidly established worldwide. Our exponential growth demonstrates that the market does respond to innovative, dependable products.

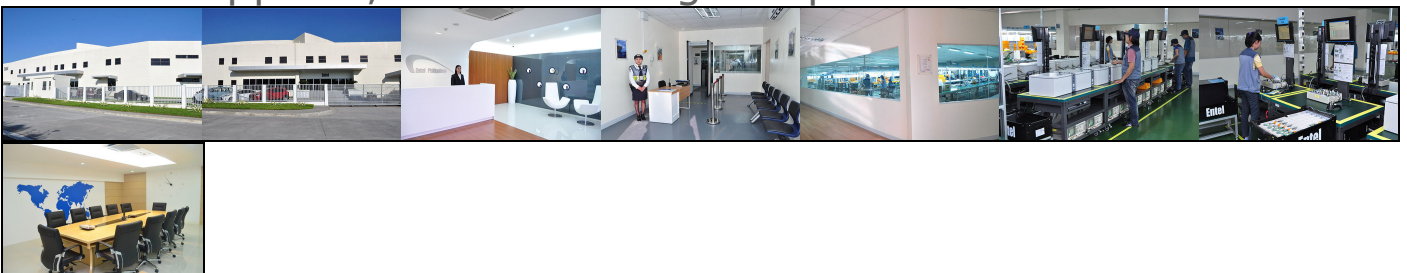
Our UK-based R&D department brings a wealth of top-level expertise to the skill sets of hardware, mechanical, electrical and software engineering, exceeding customer expectations with unique and innovative features. Entel is also one of the only manufacturers that will write customised firmware on dealer request. Together with rigorous and uncompromising quality controls, applied throughout every step of the manufacturing process, this all adds up to a formidable range of radio products that has earned worldwide recognition for its quality, performance and high specification.

Our manufacturing facility is 100% owned by the Entel Group of Companies, operating internationally recognised SGS ISO9001 quality criteria. Subject to independent and exacting quality assessments, on an ongoing basis, the factory has also achieved approval status to manufacture ATEX intrinsically safe and MED survival craft products. Proof, if any more was needed, that Entel sets the standard for excellence in technology, service and support in today's rapidly evolving, professional radio communications world.

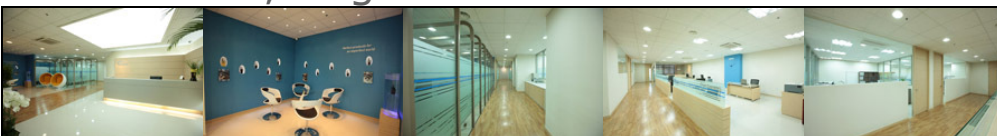
Entel UK, Headquarters



Entel Philippines, Manufacturing complex



Entel Korea, Regional office



Logistics

Entel products are available globally through our network of international dealers, carefully selected for their knowledge and experience.

Understanding the importance of being able to deliver products cost-effectively to exacting lead-times, Entel offers distribution out of our hubs in the Far East and Europe.

Europe, Africa, Middle East	European hub
Asia Pacific	Far East hub
The Americas	(under process of setting up)

We have established long term partnerships with leading global couriers and freight companies so we can pass on the most competitive rates to our customers.

Business support

In both our UK and overseas sales divisions, Entel is unusual in employing its own dedicated technical personnel to underpin a solutions-based sales support operation. Highly qualified and with a wealth of industry experience, our sales teams will be able to advise you, whether you require just basic assistance or planning and hand-holding for the duration of a complex systems-based project.

Research & Development

Entel's R&D division is driven from its UK headquarters and employs a highly skilled engineering team which is based in the UK. Each individual has their own field of expertise covering RF design, electrical engineering, software development, mechanical engineering, as well as design support staff. Working as a close, cohesive unit, their combined skills have provided Entel with leading-edge products that have successfully established the brand name worldwide.

Our product design schedule is coordinated by Entel's UK-based senior technical team which has gained industry recognition for identifying niche and emerging market opportunities. Our success lies in listening to our dealers' requirements, along with thorough market research and analysis. This responsive approach enables us to design and deliver the right products to market within a much shorter time frame.

Whilst our focus is on the commercial sector, we also have the resources and ability to design and develop bespoke projects as we have done for the Ministry of Defence and government departments.

Entel has a proven track record in the supply of intrinsically safe products to the oil and gas industry. Accepting that this is an important market sector for our business, Entel has invested in quality engineering resources and personnel. Uniquely, Entel is the only radio communications manufacturer to employ a highly experienced team of Senior Electrical Engineers. Based in the UK, they bring valuable experience from BASEFA and other recognised approval bodies. Their roles and responsibilities are solely dedicated to the intrinsically safe product portfolio